



Sales Host

Full Time position (40 hours per week)

At MINT our Sales Hosts are a vital part of our brand. We are a modern, locally owned Health Club and Spa. Our team is comprised of enthusiastic, detailed oriented salespeople who drive membership sales in addition to selling private training, pilates and services at our 4-room spa.

This position is the first impression our clients have upon walking into our Health Club and Spa. MINT is a retreat for our clients and we are looking for quality candidates to provide remarkable service to our customers. Candidates with fitness experience, hospitality, or spa experience are encouraged to apply.

Responsibilities & Qualifications

The core responsibility of this job is selling, we require strong communication skills and product knowledge as well as the ability to follow up and exceed expectations.

All candidates must possess:

- Strong communication skills, including great telephone skills and stellar email communication
- Ability to interact with diverse range of clientele and business associates
- Solid commitment to ensuring high standards of personal service and member satisfaction
- Proactive attitude
- Dynamic, friendly and outgoing team-player
- Able to relay important information in a relaxed, confident, yet soothing manner
- Addicted to smiling
- Reliable, Dependable and Consistent team player

Hours

40 hours per week, including some mornings, evening and weekends depending on schedule
Willingness to work holidays

Compensation and Benefits

- Total Earning Potential \$40-\$47k annually (combination of sales commission + \$25k)
- Spa service discounts at 30%
- Complimentary full access membership to the club, including classes
- 7 days of paid leave first year as fulltime employee working 40hrs/wk
- Eligibility for Healthcare benefits per company plan and other employee benefits are contingent

upon successfully maintaining 40-hours/per week

- Benefits are typically given 60 days at this scheduled time commitment

Commission paid on the following:

- Membership Sales Presentation
- Spa Service Booking and Upselling
- Private Training Sales
- Pilates Sales
- Additional bonuses awarded for strong secret shopper scores and manager reviews

To submit your application

Please submit your resume and cover letter explaining your interest in working in the fitness industry to hr@mintdc.com

Candidates who fit our requirements will receive a phone call to set up an interview

Candidates who dont receive a phone call will have their resume placed on file for the next 6months

PLEASE DO NOT SHOW UP AT THE CLUB UNLESS YOU HAVE AN INTERVIEW SCHEDULED